

S. 375 – BREWERY EMPLOYEE MODEL LETTER

(Month) (Day), (Year)

Senator (XXXXXX)

(Address)

Washington, D.C. 20510

Dear Senator (XXXXXX),

As an employee of (YOUR BREWERY NAME), I urge you to join as a co-sponsor of S. 375, the Small Brewer Reinvestment and Expanding Workforce Act (Small BREW Act), a bipartisan bill introduced by Senators Cardin and Collins to create a graduated beer excise tax rate of \$3.50 and \$16.00 for America's small brewers. Legislation containing the same excise tax recalibration provisions (S. 917) was introduced last session and received the support of 47 U.S. Senators.

(YOUR BREWERY NAME) is an important small business in my home community. I am one of (XX) employees, and all of us work hard to produce great tasting beer and to sell it responsibly.

As you may know, consumer demand for the bold and innovative beers brewed by America's small brewers has grown significantly in recent years. But beer produced by small brewers still represents only about 12% of the beer sold nationwide. Because we're a small business, we have to work harder than larger brewers to keep our doors open and hopefully expand our business.

Congress helped to nurture the development and growth of the craft beer industry in America when it created the small brewers excise tax rate in 1976. But a lot has changed since then, and it's time to update the small brewers excise tax rate so that it can continue to support a diverse and competitive marketplace.

That's why I encourage you to co-sponsor S. 375. For small breweries like mine that produce less than 6 million barrels of beer, the bill provides two benefits. First, it would adjust the excise tax rate applicable to the first 60,000 barrels of beer from \$7.00 per barrel to \$3.50 per barrel. Second, it would establish an excise tax rate of \$16.00 per barrel on beer over 60,000 barrels up to 2 million barrels. Any barrel over 2 million (about 87% of U.S. beer production) would continue to be taxed at a rate of \$18.00 per barrel.

My fellow brewery employees and I need your support. Please contact Senator Cardin or Senator Collins to join as a co-sponsor of S. 375, the small brewers excise tax legislation. Thank you.

Sincerely,